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Adapt Your Leadership to Disrupt and Collaborate to Drive Innovation

Tsuneo Fujiwara



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**CIOs no longer “own”
the entire organizational
technology estate ...**

**... and this is creating
blind spots for them!**



Let's Look at



1

What's Trending in Innovation?

3

How Do You Innovate Disruptively While Collaborating with Your C-Suite Peers?

2

What Are High Maturity Innovators Doing Differently?

Let's Look at



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Innovation

The execution of **new ideas**
that **create value.**

On average

5.9%

**of an enterprise's total
operating budget is dedicated
to innovation.**

Source: 2022 Gartner Justifying and Funding Innovation Survey

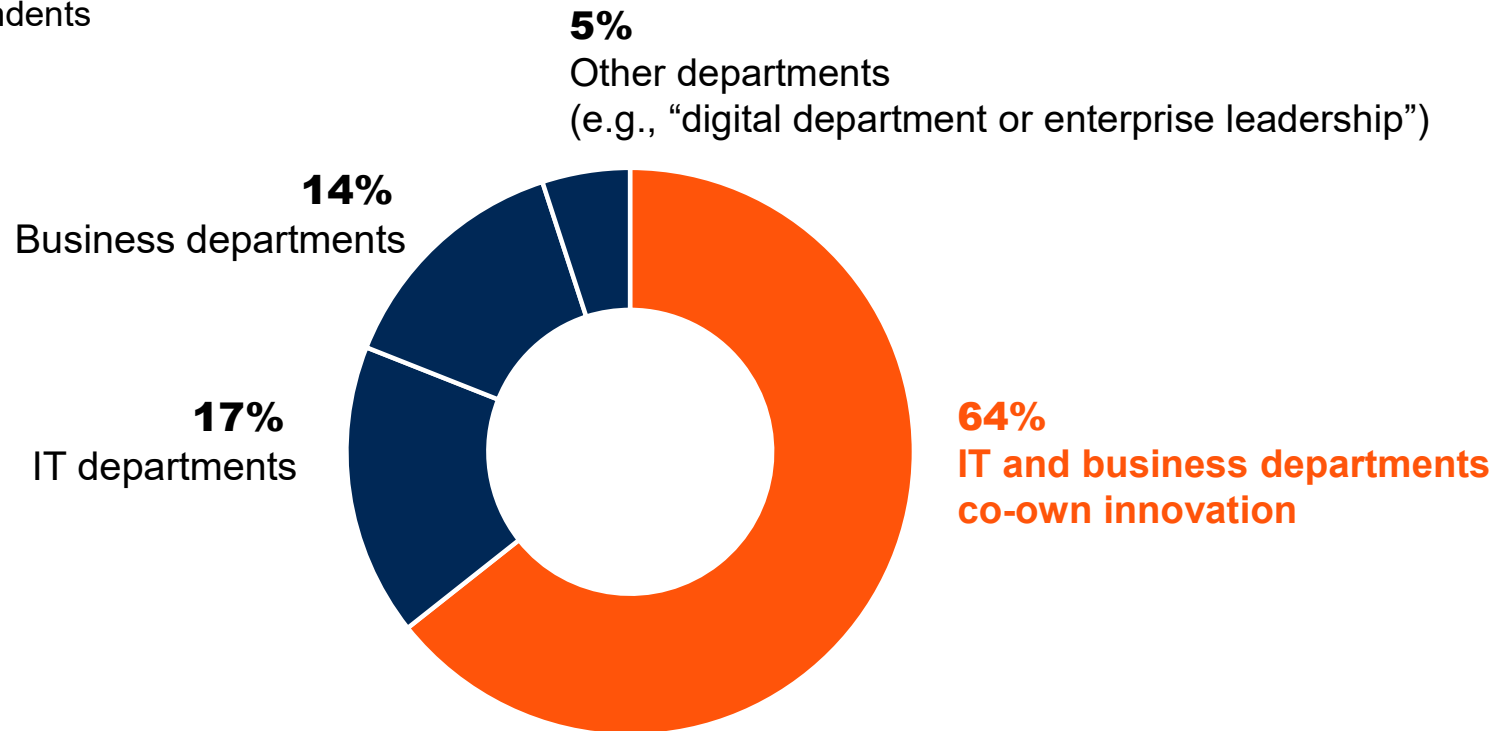
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64% of Innovation Leaders Said IT and Business Share Ownership of Innovation

Department That Leads Innovation

Percentage of Respondents



n = 300 IT and Business Leaders With Innovation Responsibilities

Q6: Which of these departments leads innovation at your enterprise?

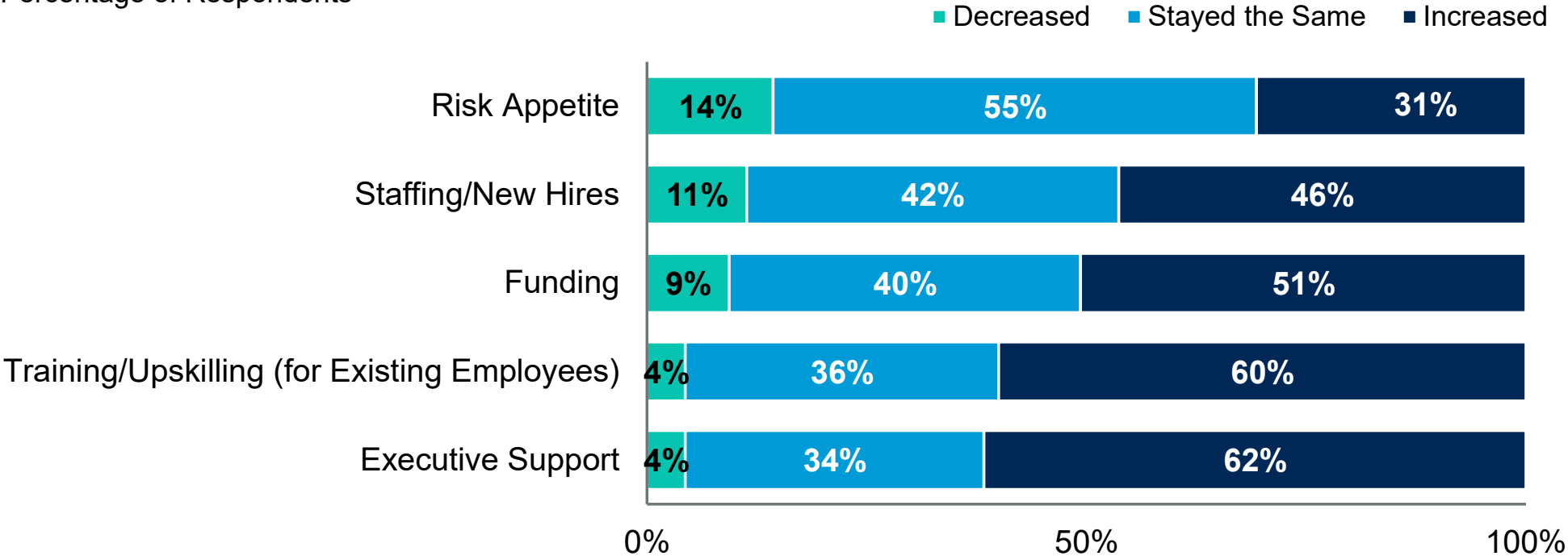
Source: 2023 Gartner Innovation Trends Survey

A photograph of a SpaceX Falcon Heavy rocket launching. The rocket is ascending vertically, leaving a massive, billowing plume of white smoke and fire. The launch is taking place at a launch complex, with a large white building featuring the SpaceX logo and an American flag visible in the background. The sky is a clear, deep blue.

**If you are not the one
disrupting, you will be
the one disrupted.**

Enterprises Are Doubling Down on Innovation

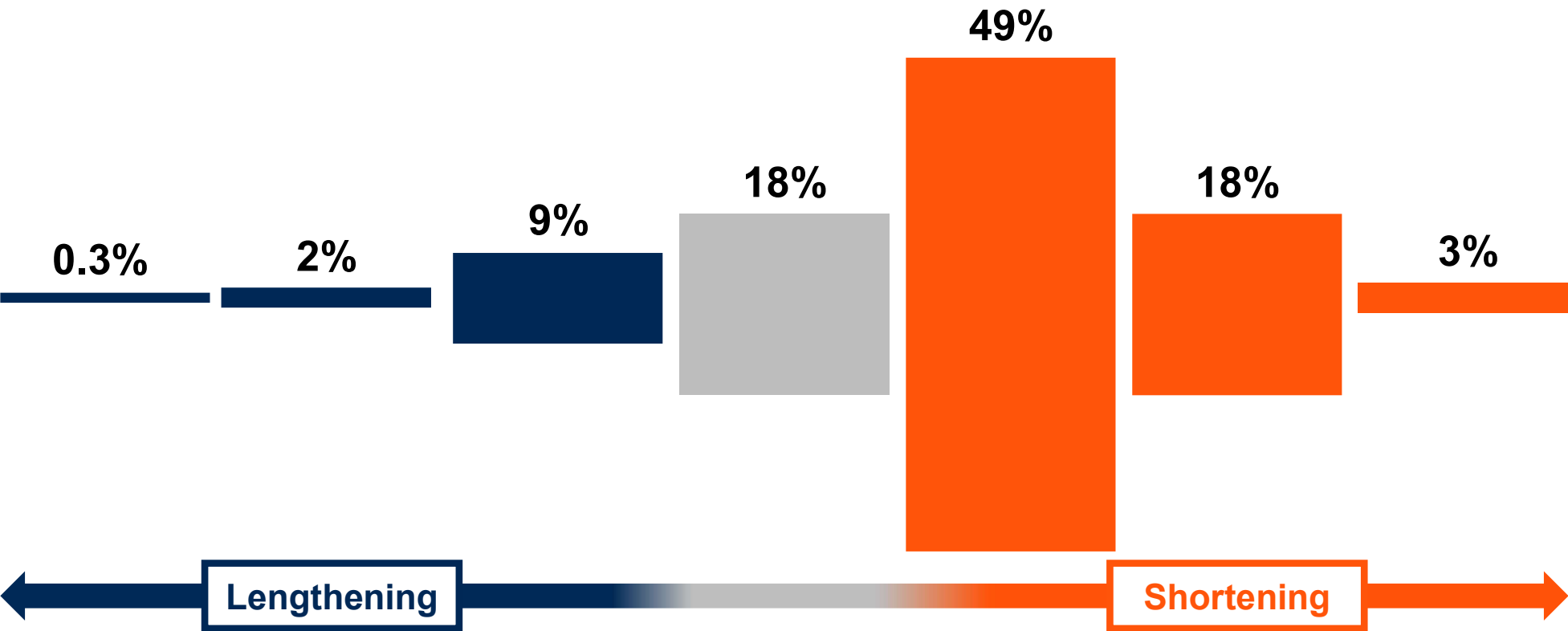
Change in Innovation Practice in Last Two Years
Percentage of Respondents



n = 300 IT and Business Leaders With Innovation Responsibilities
Q3: How have these aspects of your enterprise's innovation activity changed in the past two years?
Source: 2023 Gartner Innovation Trends Survey

Innovation Is Moving Faster

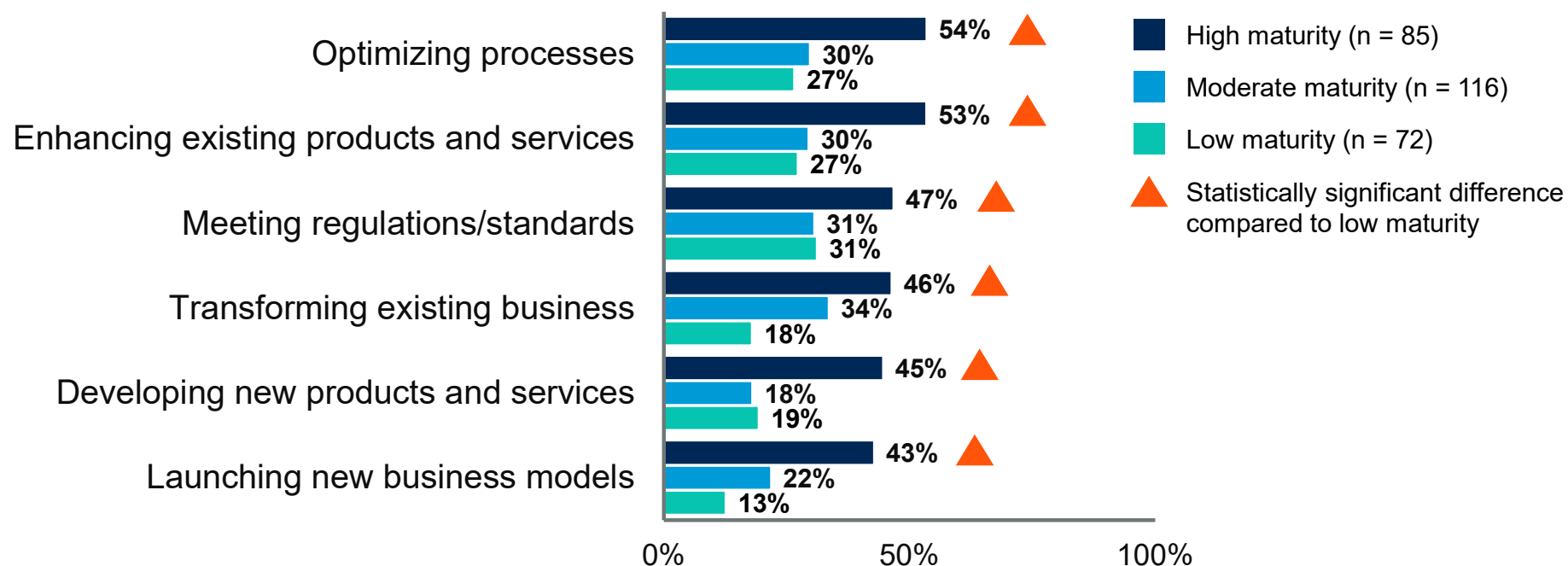
Innovation Time Frames Shortening in the Next Two Years



n = 287 leaders with knowledge of business strategy and digital business initiatives, excluding “don’t know”
Q: In general, to what extent are time frames for innovation increasing or shortening in your company?
Source: 2023 Gartner Industrialization of Digital Business Survey
Note: The sum does not add up to 100% due to rounding.

No Matter What Your Goals Are, High-Maturity Innovators Perform Ahead of Value Expectations

Percentage of Respondents Ahead or Far Ahead in Achieving Value Expected



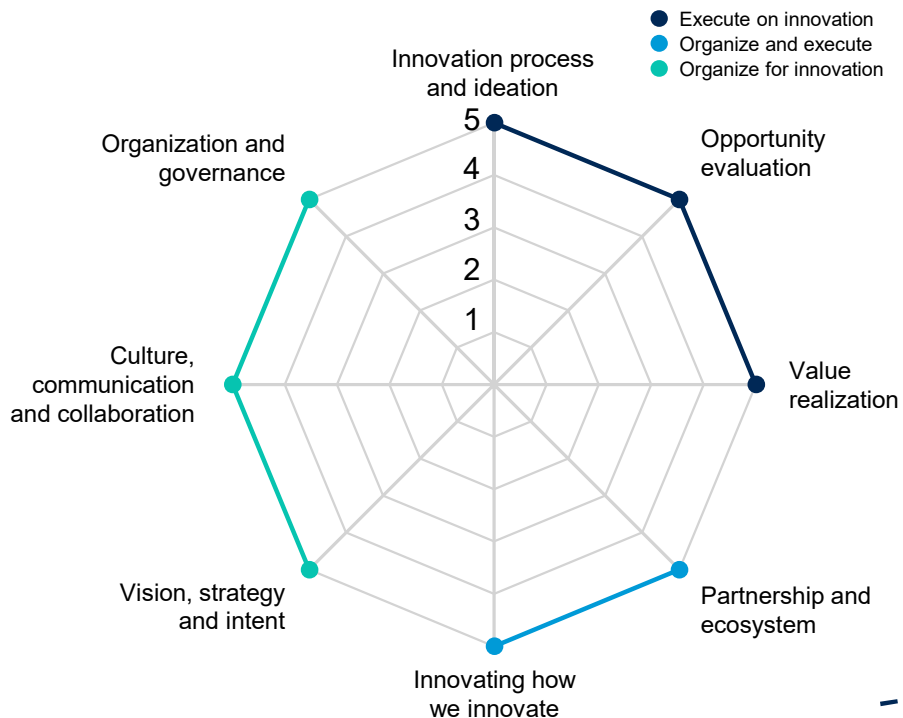
n = varies; IT and business leaders with innovation responsibilities who assigned a portion of enterprise innovation spend to pursuing these outcomes

Q13: How would the top leader of your enterprise assess the results of the innovation investments against the value expected to date from these objectives?

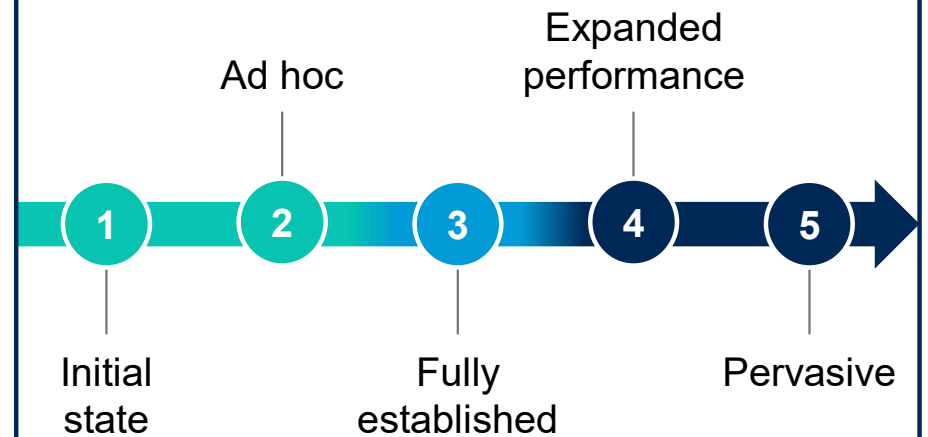
Source: 2023 Gartner Innovation Trends Survey

8 Innovation Maturity Dimensions Were Surveyed

Innovation maturity dimensions



How would you characterize your enterprise's innovation practice along each of these eight dimensions?

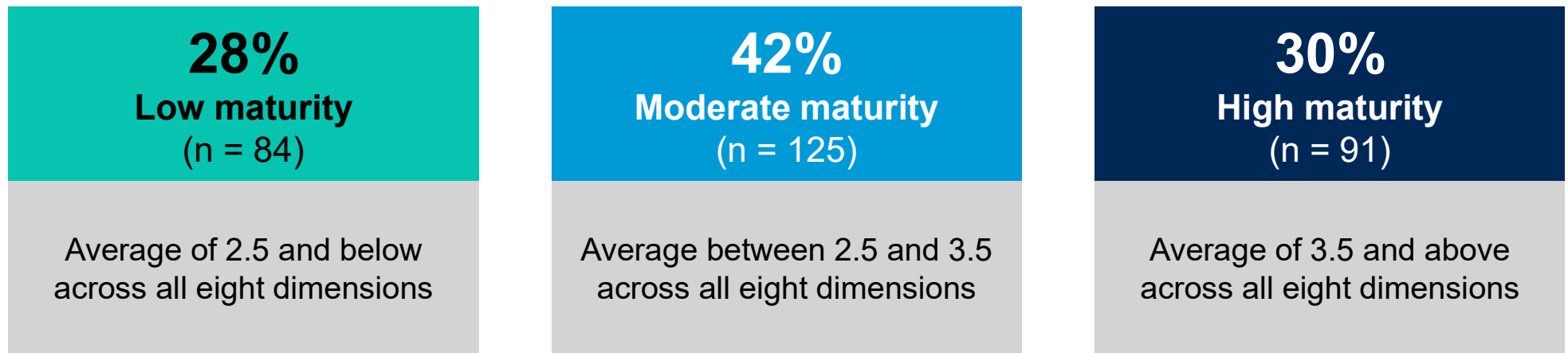


n = 300 IT and business leaders with innovation responsibilities

Q2: How would you characterize your enterprise's innovation practice along each of these eight dimensions?

Source: 2023 Gartner Innovation Trends Survey

Only 30% Have High Innovation Maturity



n = 300 IT and business leaders with innovation responsibilities

Q2: How would you characterize your enterprise's innovation practice along each of these eight dimensions?

Source: 2023 Gartner Innovation Trends Survey

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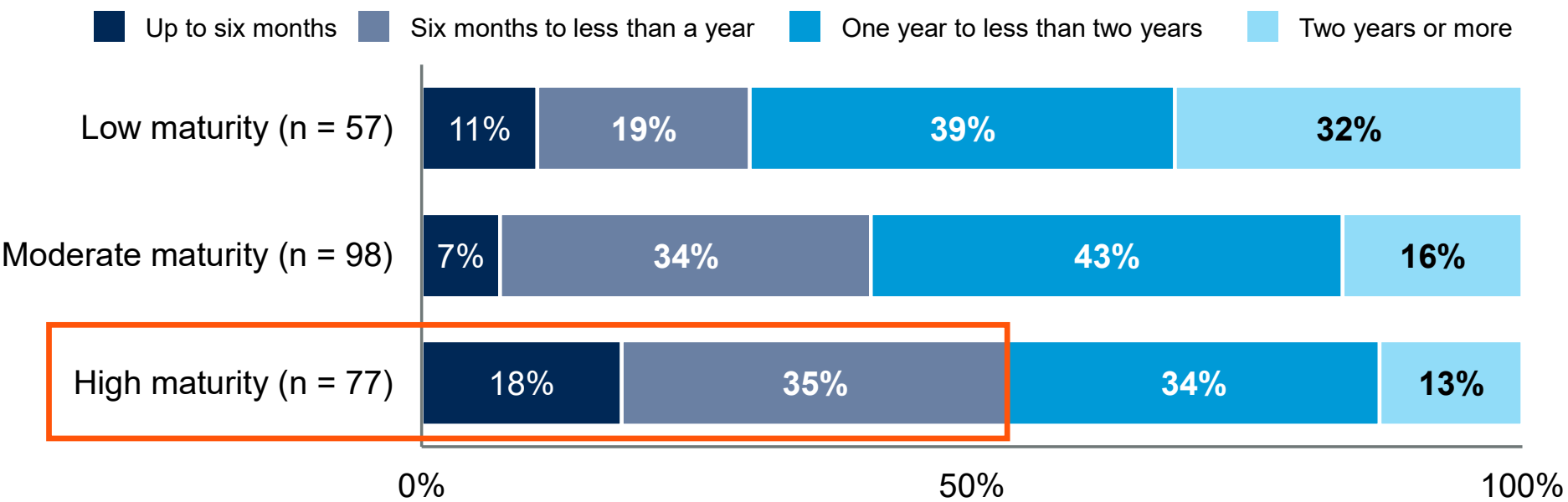
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Differently?

High-Maturity Innovators Are Able to More Quickly Develop a New Business Model

Time to Develop a New Business Model by Maturity
Percentage of Respondents

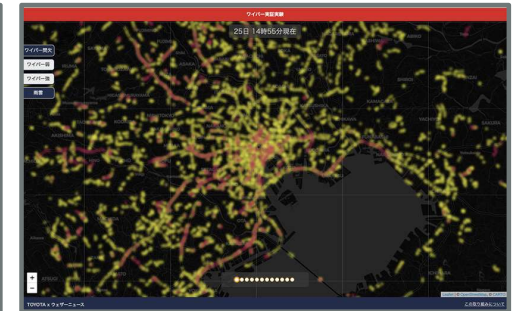
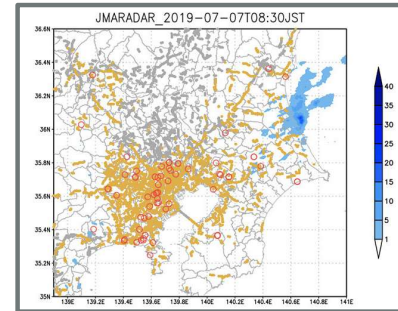
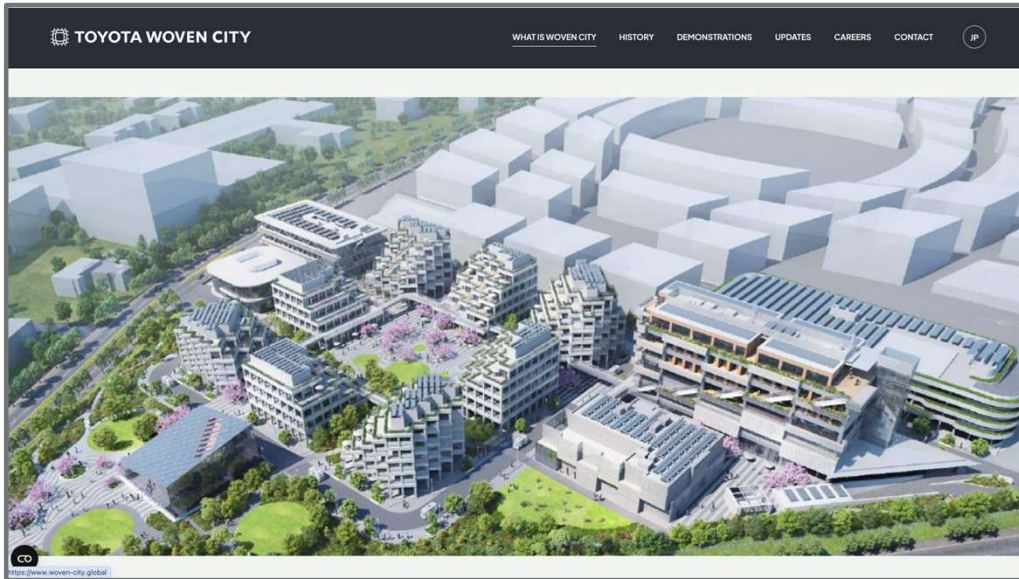


n = varies by activity, IT and business leaders with innovation responsibilities whose enterprise has done the specific activity within the past 12 months or planned to do it within the next 12 months

Q: How much time will your enterprise typically need to execute (from idea generation to initial deployment) each of these innovation activities?
Source: 2023 Gartner Innovation Trends Survey

Example: Business Model Innovation (Woven City)

Break the boundaries by not just offering mobility as a service, but a completely sustainable smart city.



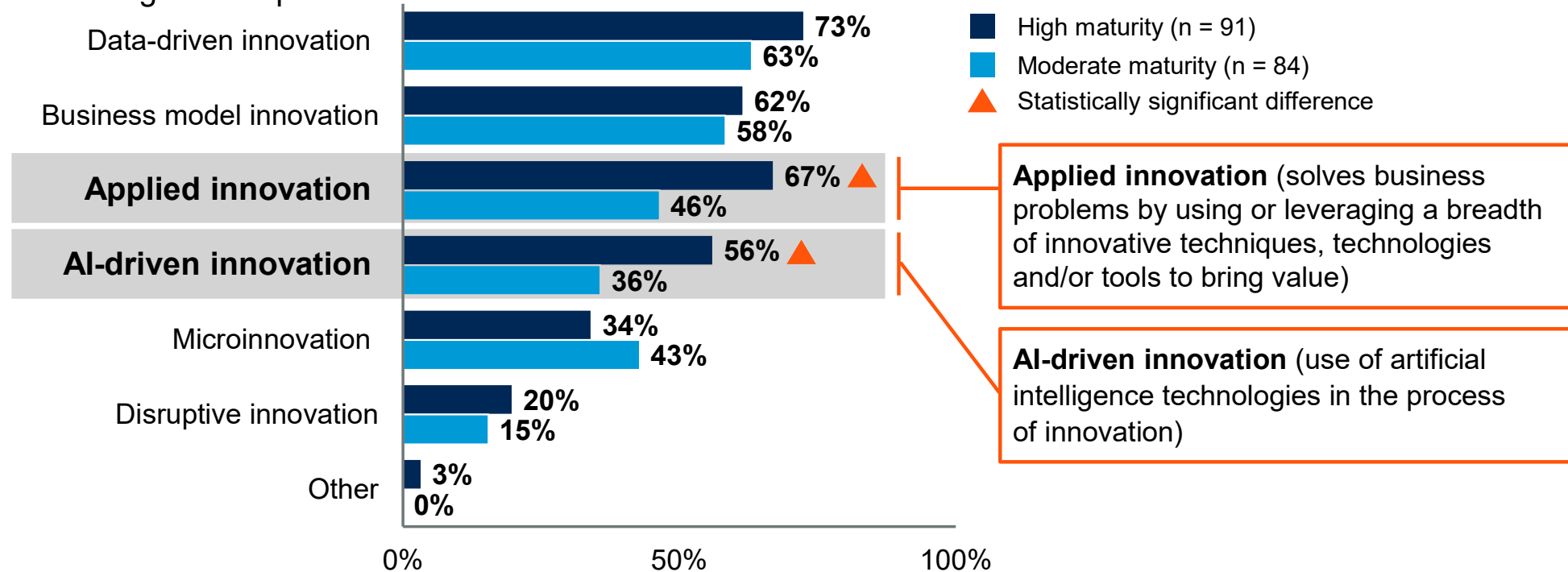
- Autonomous vehicles offer safe mobility.
- Buildings are constructed of carbon-neutral wood, with rooftop solar panels.
- Indoor robots offer assistance and AI utilizes sensor data to check health status.

Source: Toyota Woven City

High-Maturity Innovators Also Favor Applied and AI-Driven Innovation Approaches

Approaches to Innovation by Maturity

Percentage of Respondents



n = varies, IT and business leaders with innovation responsibilities, excluding "not sure"

Q: Which of these approaches does your enterprise currently use for innovation? (Multiple responses allowed.)

Source: 2023 Gartner Innovation Trends Survey

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Example: Use AI to Discover and Fund Broad Applicability Innovation Ideas

maximus

Linked Ideas Q Search

Rainwater should be store for future use.

Terrace planting

11 Ways To Save Water At Home

Supports

Add link

Add link

Linked Ideas

Supports

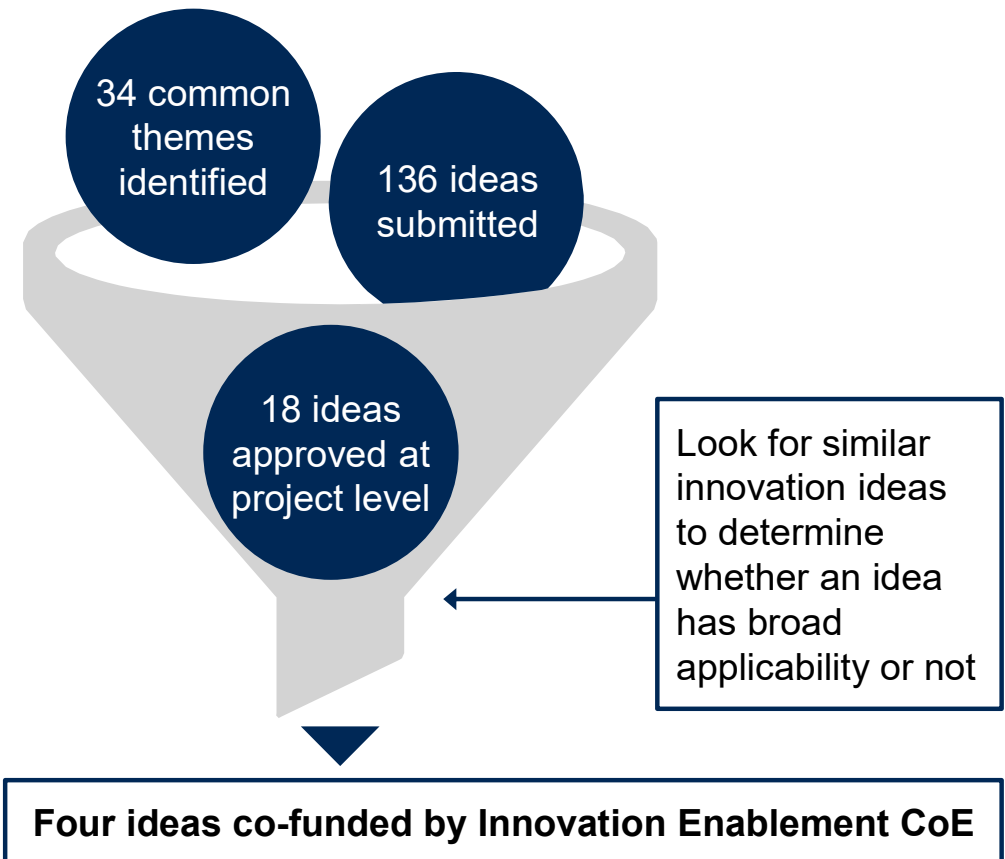
Rainwater should be store for future use. linked by You

Attach an image or supporting document

Browse File or Drag & Drop

Maximum upload size 50 MB

Timeline (Ex. 02/Feb/22)* Team



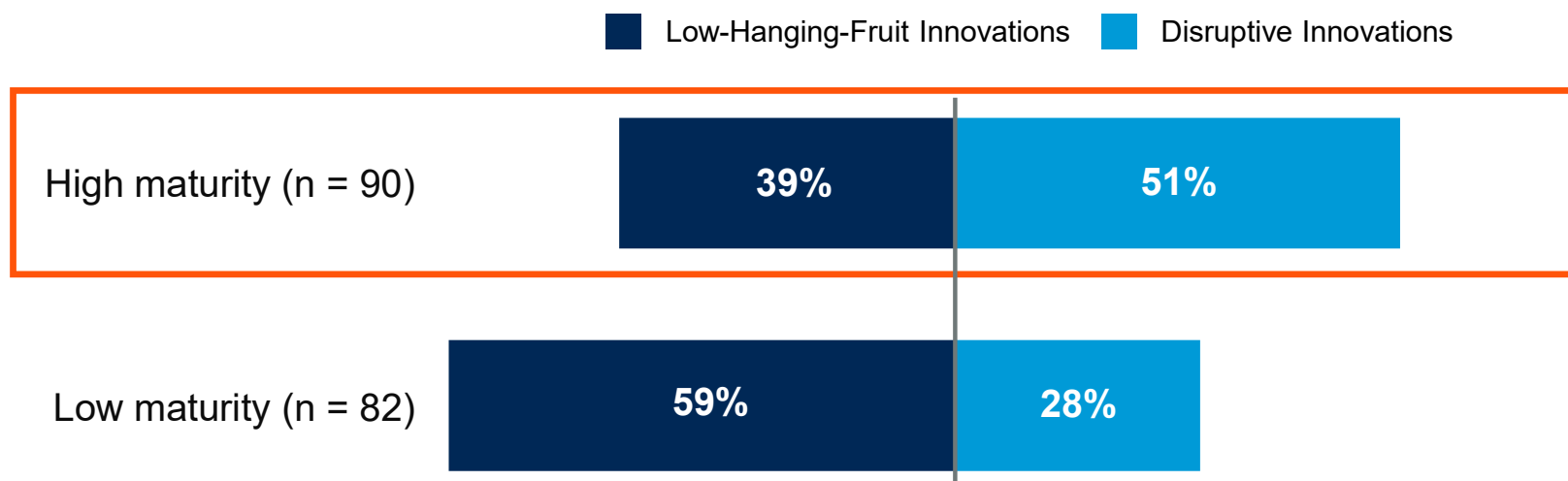
Source: Adapted from Maximus

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High-Maturity Innovators Favor Disruptive Innovations

Percentage of Respondents by Maturity



n = varies, IT and business leaders with innovation responsibilities, excluding “not sure”

Q: For each set of traits, please move the slider toward the one that most represents your enterprise’s approach to innovation.

Source: 2023 Gartner Innovation Trends Survey

Note: The chart omits the percentage of respondents who did not indicate a preference for either statement.

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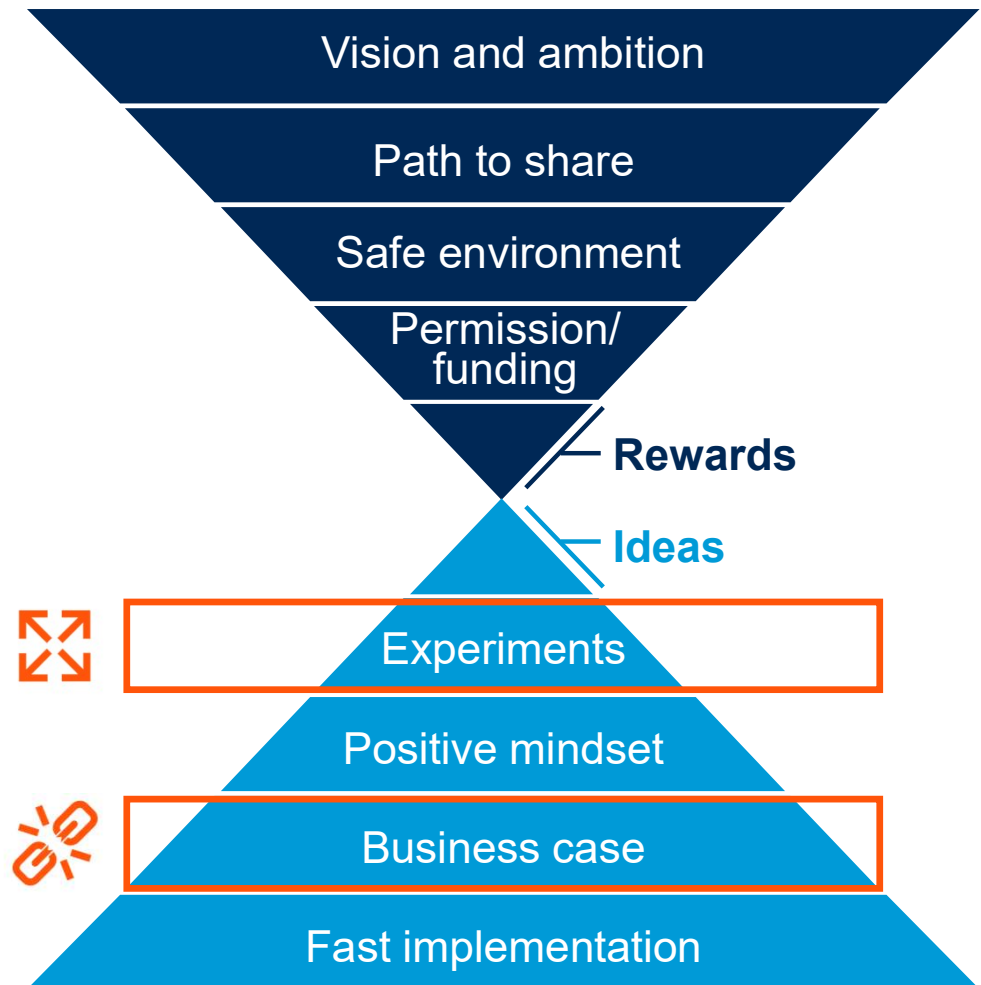
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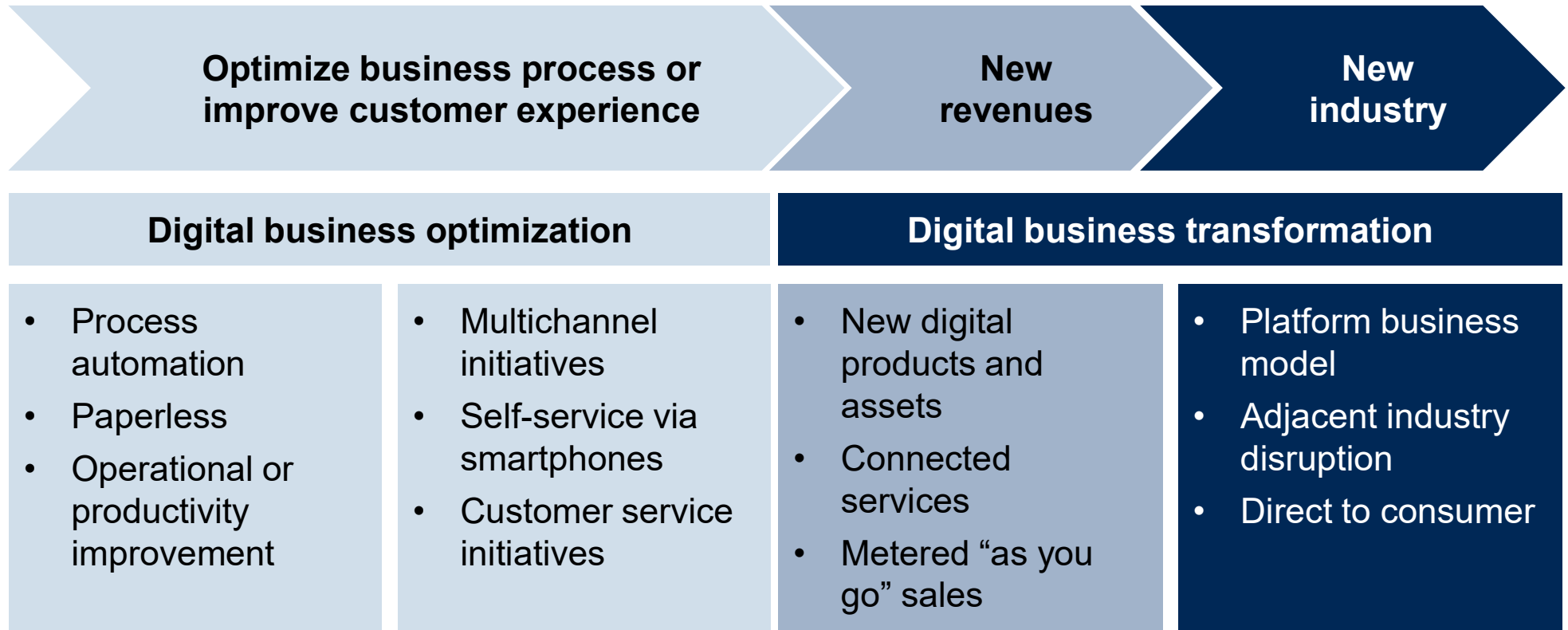


Lead innovation to push or break the boundaries

Top-down planning and bottom-up engagement



Adjust Your Innovation Goals — Shift Right!



Example: SpaceX, NASA Redefine the Entire Game

Critical capabilities path to industry transformation



Space



Wealth management



Mining



Mountain top



Mars settlement



Decentralized finance



Fully autonomous mine

Staging camp



Low earth orbit
satellite networks



Robo-advisors



Automated mine



Base camp



Reusable rocket boosters



Investment tools



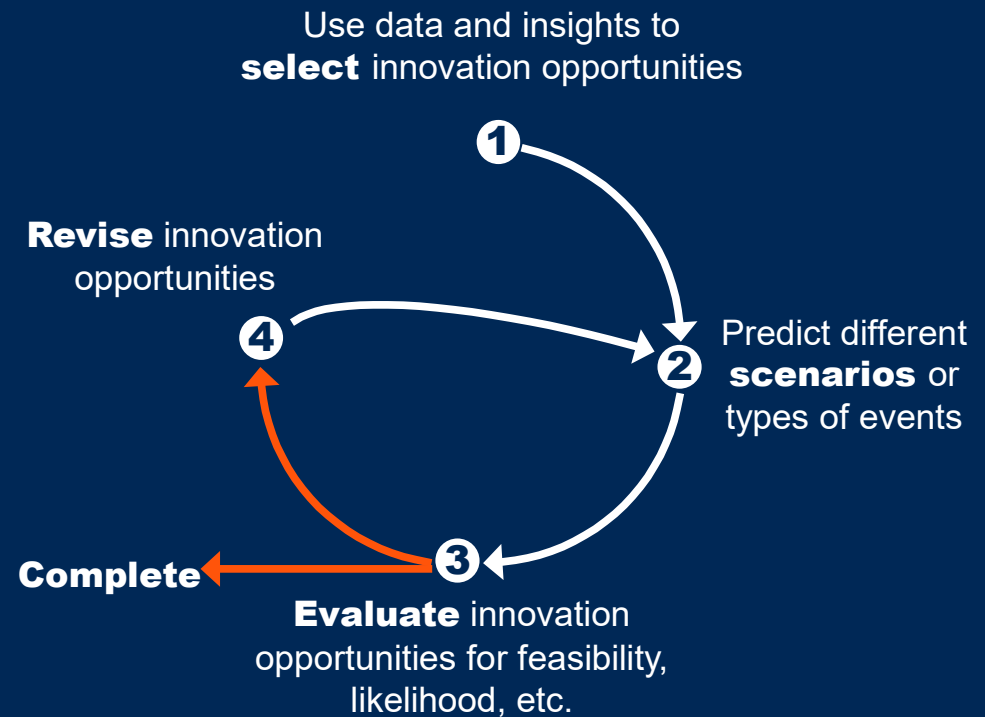
Autonomous vehicles

Be Data-Driven

Link decisions to business value

- Use data to select opportunities.
- Evaluate opportunities for value.
- Quickly adjust opportunities/scenarios when no decision is reached. Evaluate again.

Innovation opportunity evaluation process



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Define Goals With Innovation OKRs

Elements of OKR:

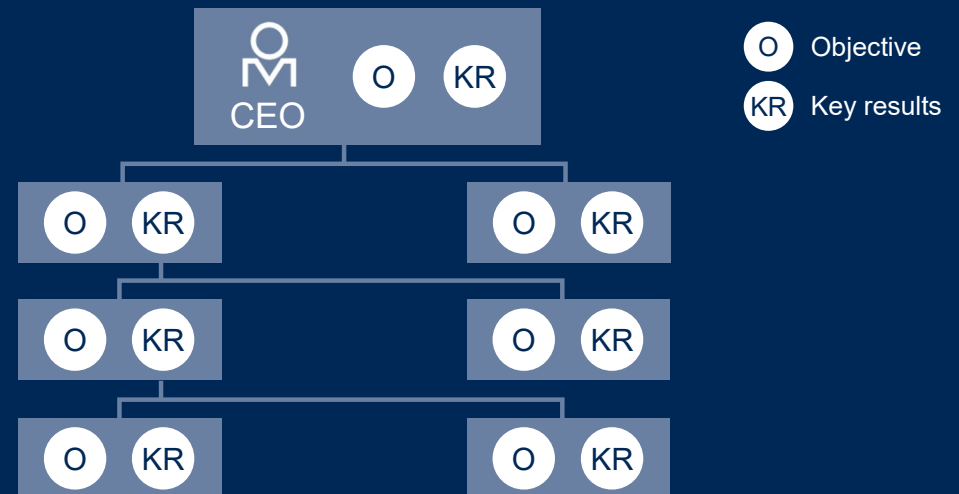
The objective:

- Is cohesive, transparent and authentic
- Updated to reflect best use of time and energy

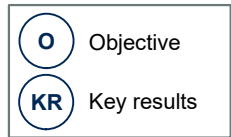
The key results:

- Is quantifiable (business outcome)
- Makes the objective achievable and attainable

OKR cascading company, team, individual:

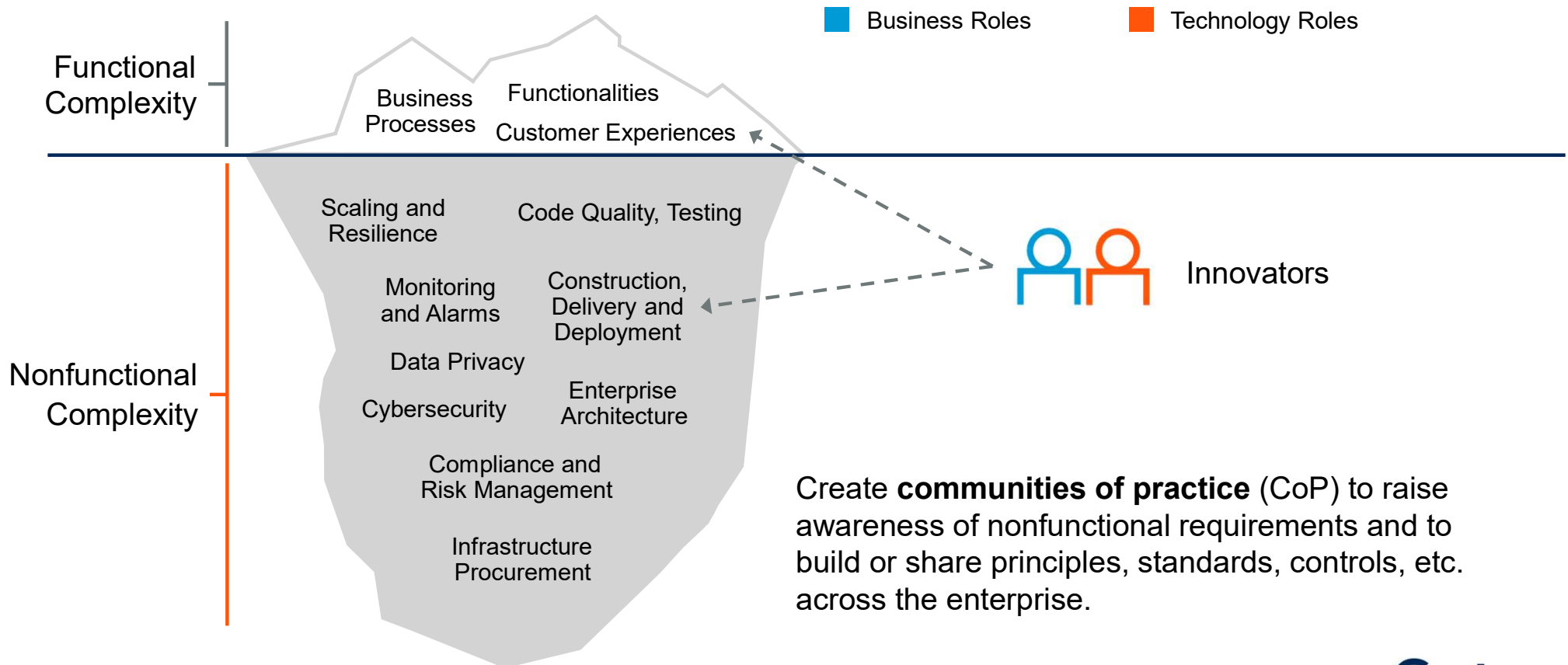


OKR Cascading Example

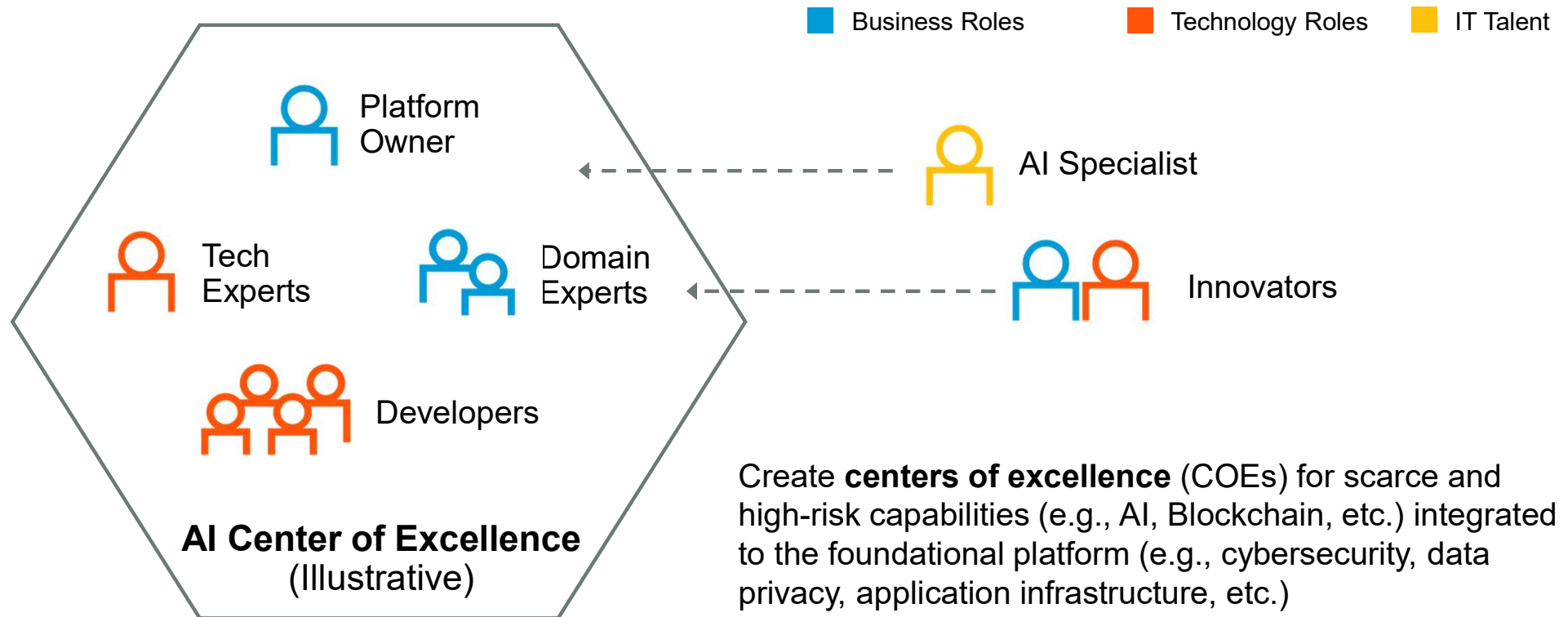


*NPD-New Product Development

Formalize Innovation Training Program and Consider an Accreditation Program



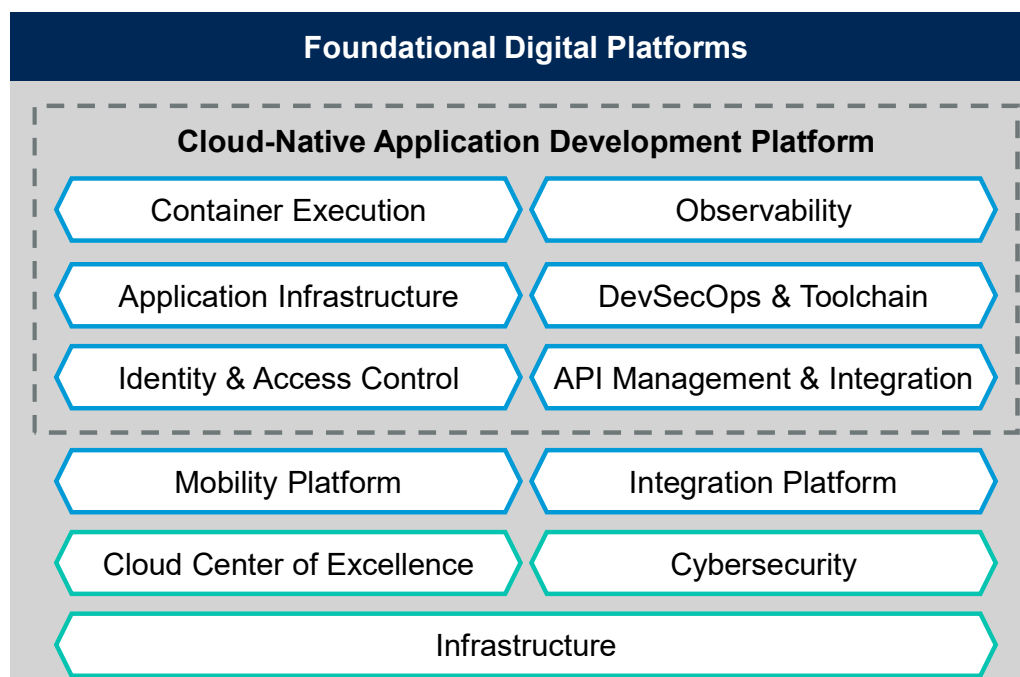
Implement a Long-Term Approach to Innovator Talent Management



Case Study: Help Reduce the Load of Innovators via Reusable Components



Cepsa's Foundational Digital Platforms and Self-Service Capabilities for Innovation Teams (Illustrative)



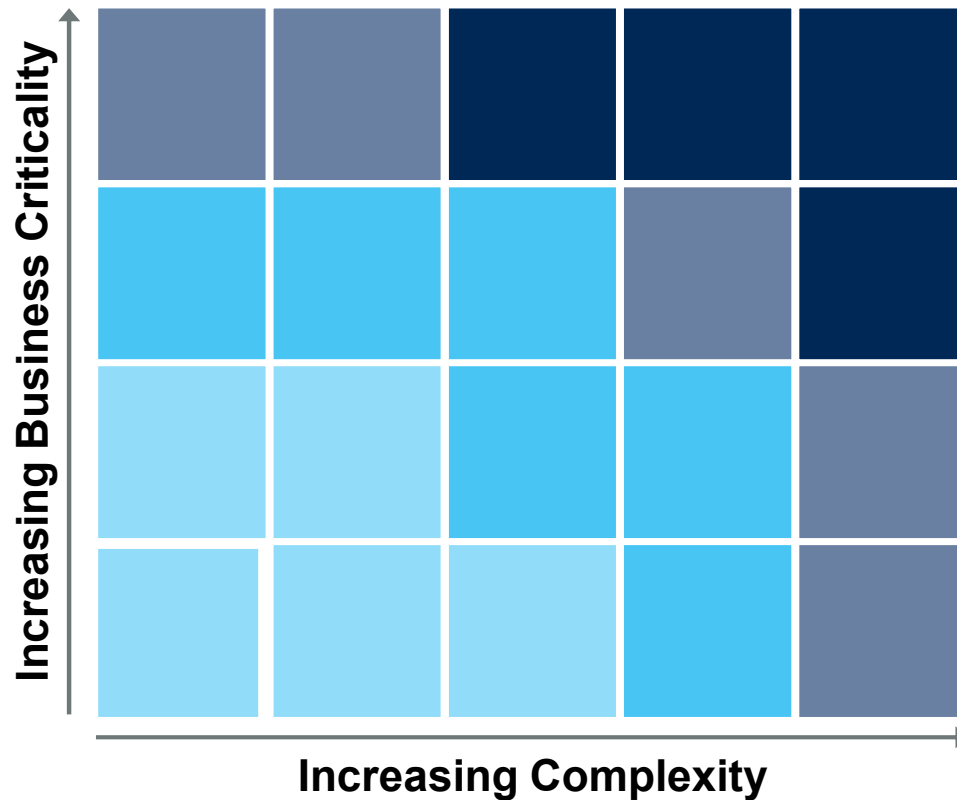
The foundational platforms provide reusable application building blocks, tools, infrastructural and security services to innovation teams.

Source: Adapted From Cepsa

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Share, and Do Not Divide, Governance Ownership



- **High-risk** — Strong governance and regular executive oversight required.
- **Partnered** — IT and business leadership oversight and governance required.
- **Guided** — Guidance from IT and business, but self-governed by the innovators.
- **Safe zone** — Self-governing sweet spot for most innovations.

Become AI-Driven by Adopting Trustworthy AI



Transparency

Make sure the output is always recognizable as machine-generated.

Notifications in text, watermarks in images or identification through voice



Bias and Accuracy

Make use of reinforcement learning through human feedback.

Allow human intervention, be aware of trolling, and build “AI therapy” skills



Privacy and Security

Be careful with intellectual property and private data.

Synthetic data, third-party learning and copyrights




Governance

Promote tolerance.

Keep in beta, educate and embrace regulation

For more information, see [How to Responsibly Use ChatGPT \(and Other LLM Applications\) in Your Business Interactions](#)

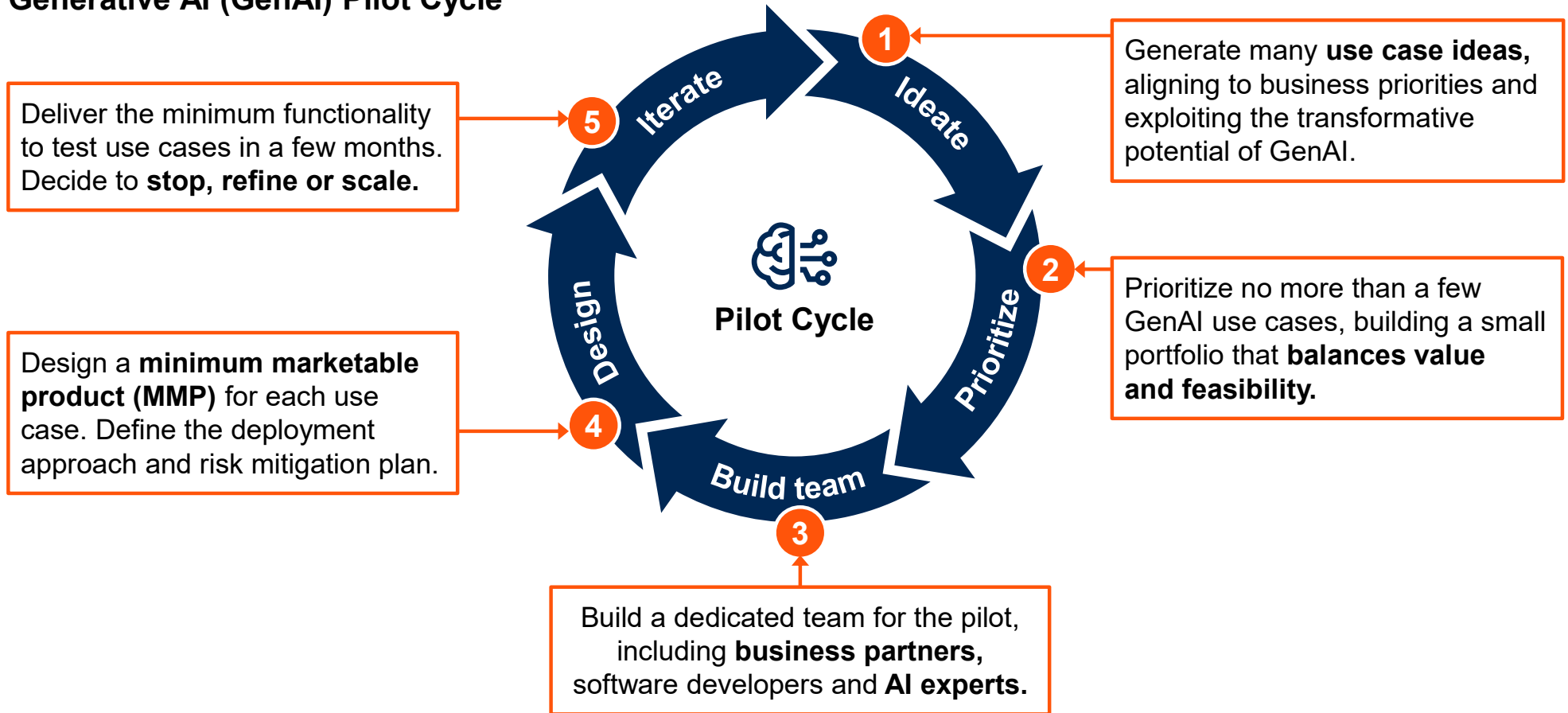
Boost Innovation Productivity Leveraging AI

 Human only
Early pruning for an achievable solution
Based on individual experience and training
Aiming for a minimum viable product (MVP)
Few iterations and samples
Redesign for industrialization of innovation is needed

Note: For more information, see [Use Generative AI in Applied Innovation to Drive Business Value](#).

Have a Process to Speed Up Piloting

Generative AI (GenAI) Pilot Cycle



Source: [How to Pilot Generative AI](#)

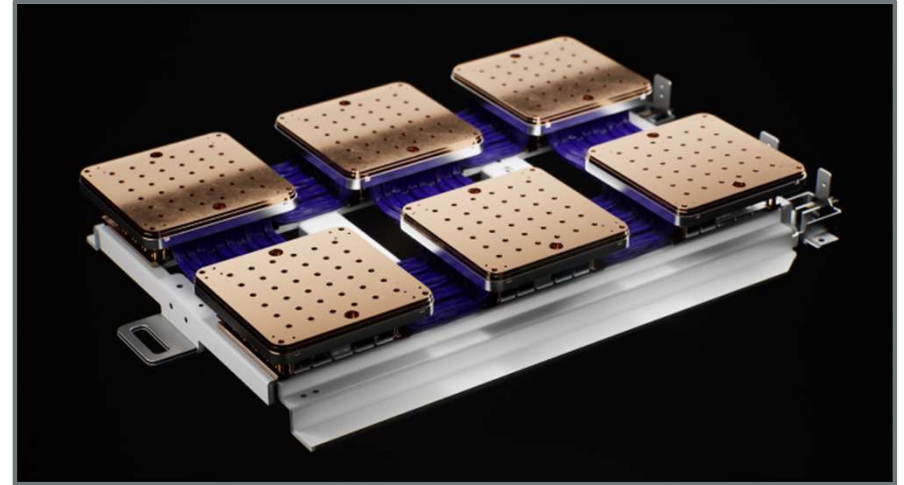
Example: Tesla Dojo System Training Platform



In-house built system optimized for training self-driving vehicles



Additional system and capacity built becomes an asset to be monetized



Source: [AI & Robotics](#), Tesla

Action Plan for Pursuing Disruptive Innovation

Monday morning:

- *Reassess* innovation goals and ambition.

Next 90 days:

- *Educate* innovation team on applied innovation techniques and AI.
- *Engage* business leaders and their teams to identify innovation opportunities.

Next 12 months:

- *Pilot* at least one disruptive innovation opportunity.
- *Accelerate* innovation by pursuing a minimum marketable product (MMP).